

### Disclosure of Referral Fees

To give our customer the best possible experience we may refer buyers and sellers to reputable third party providers such as solicitors/ conveyancers, EPC providers, surveyors, Auctioneers and mortgage advisors. Our customers are under no obligation to use these services and we recommend you should consider your options before accepting any third parties' terms and conditions. Taylors Estate Agents may receive referral fees from these third party service providers. Referral fees are often paid from marketing budgets so that the referral fee we receive is not at any additional cost to you. Below is confirmation of the typical or average referral fee received exclusive of VAT (if applicable):

# Solicitors/ Conveyancers

We may recommend conveyancing services through Waldrons Solicitors, Talbots Law, Jordan Solicitors, George Green Solicitors, Thursfields Solicitors, Stephensons Solicitors, Davidsons Solicitors Connolly & Company Property Lawyers, Knightstone Legal and KingsGuard Legal. Typically, Taylors Estate Agents will receive a referral fee of up to £175.00 per transaction. From the fee received by us, the member of staff who made the referral may receive up to £25.00. We make referrals to other solicitors/ Conveyancers who pay us nothing at all. We are informed that solicitors are happy to pay this referral fee to ourselves as your agent as it significantly reduces the marketing costs that they have to allocate sourcing new business. The referral fee is NOT added to the conveyancing charges that would ordinarily be quoted.

## **Energy Performance Certificate Provider**

Where applicable, we may recommend the services of a Domestic Energy Assessor – Compliance West Midlands. Should you decide to use their services Taylors Estate Agents will receive a fee of up to £37.50.

### Surveyors

Where appropriate we may recommend the services of Green Street Surveyors, Property Diagnostics, Precise, Carpenters Surveyors, Green Street Surveyors and E- Serve Surveyors. Typically, we may receive a referral fee up to £120.00 OR the member of staff who made the referral may receive a payment of £75.00 or a high street voucher of £50.00.

#### **Financial Services**

We may recommend mortgage and insurance services to you through our association with Mortgage Advice Bureau. Should you decide to use their services, upon successful completion Taylors Estate Agents will receive a referral fee, which is on average in the region of £266.00.

#### Auction

We offer an auction service which is operated by 'I am sold'. Should you accept the auction services and the sale of your property is successful through the auction, our member of staff, who originally made the referral may receive high street vouchers up to the value of £150.00.

## **Taylors Letting Agents**

As part of our professional letting service, we offer a service to arrange and oversee maintenance, repairs, gas/ electrical safety checks etc. for our landlord clients. If this service is taken up a fee of up to 20% plus VAT of the total value of the works will be added to the invoice payable by the landlord client.

When a new property/ landlord is referred to Taylors Letting Agents by an employee of Taylors Estate Agents a referral fee of up to £40.00 will be paid to the individual member of staff who made the referral.

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